

May 20, 1943

Rancho Palmeri  
E. E. Palmer  
213 West 1st Street  
Mesa, Arizona

Dear Sir:

In checking over my records I find that last year we shipped to you the following order of rooted cuttings: 9/19/42 50 Henriette Ecke

I have been hoping for many months to get away from here and call on you, but due to the labor situation it has been impossible to get away long enough to call on any of my customers, and I do not know just when it will be possible for me to do so. Therefore I am writing all of my customers to this effect.

Due to the extreme labor shortage and the increased cost of operation I have been compelled to raise my price from \$50.00 per thousand which I formerly charged to \$60.00 per thousand on the rooted cuttings this season. My stock is in excellent shape and I am prepared to take care of you as formerly, but it would be a great help to have your order in as quickly as possible so that I can arrange to have space available in the greenhouses to take care of your requirements.

Due to experiments which I conducted last year I feel that I will be able to deliver even better quality cuttings than formerly, because I feel that I will be able to deliver a harder cutting to you by raising them in our greenhouses without any covering whatsoever.

Trusting that you will find it possible to drop me a line in the near future stating just what your requirements will be, and with kind personal regards, I am

Sincerely yours,

PAUL ECKE

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